



27411 370<sup>th</sup> St NW  
Argyle, MN 56713  
www.asagsales.com  
**(218)-437-8200**

## Regional Sales Representative

---

Employment Type: **Full-Time**

Location: **Assigned Territory within the MN, ND & SD region**

Compensation: **Base Salary, Commissions and Bonus milestones**

Experience Required: **1 to 3 years in sales is preferred but willing to train as well**

### Job Summary

As a Regional Sales Representative, you will be visiting farmers, in person and/or over the phone, to speak with them about how AGI BinManager can help with their farming operation. The opportunity is rather large as there are almost twice as many new grain bins built each year as monitoring/conditioning equipment being sold each year. As farmers learn more about the advantages and possibilities that come with monitoring/conditioning automation the more sales will occur. The AGI system is known to be “best in market”, so you will be working with top notch products as well.

### Duties/Responsibilities:

- Manage and develop relationships with customers (new and existing).
- Become proficient in AGI’s monitoring and quoting software.
- Ability to travel most days as we encourage in-person meetings.
- Working with Microsoft Outlook, Word and Excel.
- Identify customers wants and needs to help their success.
- Participate in Farm Shows, Events and Grian School Seminars.

### Required Skills/Abilities:

- Good verbal and written communication skills.
- Maintain strong working relationships with customers.
- Good problem-solving skills to help customers.
- Knowledge of Microsoft Outlook, Word and Excel.
- Willingness to be trained and learn new skills.
- Attention to detail and desire to be accurate with data.
- Must be able to manage your own time well.
- Must have a valid driver’s license.

**Education/Experience:**

- 1 to 3 years of sales experience preferred.
- General agricultural knowledge is preferred.

**Physical Requirements:**

- Driving for extended periods.

**Our Benefits Package Includes:**

- Health Insurance
- PTO and Holiday Pay
- Simple IRA with Company Match
- Vehicle Allowance
- Phone Allowance

EOE Statement: A&S Ag Sales is an Equal Employment Opportunity Employer. FEDERAL LAW OBLIGATES US TO PROVIDE REASONABLE ACCOMMODATION TO THE KNOWN DISABILITIES OF APPLICANTS AND EMPLOYEES, UNLESS TO DO SO WOULD IMPOSE UNDUE HARDSHIP. PLEASE FEEL FREE TO LET US KNOW IF YOU NEED ACCOMMODATION TO COMPLETE THE APPLICATION PROCESS OR TO PERFORM ANY ESSENTIAL ELEMENTS OF THE POSITION SOUGHT. Applications are considered for all positions, and employees are treated during employment, without regard to race, religion, gender, national origin, age, disability, or any other prohibited basis of discrimination, as provided under applicable state and federal law. Notice to Applicants: an illegal drug test and background check are required as a Conditional Offer of Employment.